

# Efficiency Up

REALIZE VALUE THROUGHOUT YOUR ENTERPRISE





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“Optimas support on new production introduction is second to none. They always strive to ensure parts are readily available and on time and their delivery record is perfect. Their direct to line inventory management improves production efficiency and reduces any unnecessary waste and risk.”

**Wayne McGough**, Senior Purchase Controller, HVAC at Calsonic Kansei Corporation

# THE NUTS AND BOLTS OF A GENUINE PARTNERSHIP

**Every partnership should offer a trusted, seamless bond.**

At Optimas, we build our relationships on shared values and goals, not just products and services. While we provide high-quality fastening solutions and industrial supplies, it's our business solutions that set us apart.

We act as an extension of your team to help streamline your operations, manage your supply chain and optimize your inventory. We also initiate and conduct continuous improvements using deep manufacturing expertise and advanced technology to grow your business and reduce your total cost of ownership. In other words—we help you Efficiency Up in every aspect of your operation to ensure you are productive and profitable.

MINIMIZE YOUR SUPPLY CHAIN RISK  
OPTIMIZE YOUR INVENTORY  
ENHANCE YOUR OPERATIONS  
+ IMPROVE YOUR QUALITY

Efficiency Up

# FORMULA FOR SUCCESS



## MINIMIZE YOUR SUPPLY CHAIN RISK

Stay competitive with a streamlined supply chain, global sourcing and readily available inventory.

**Result: 75% less bill of materials with simplified supply chain**



## OPTIMIZE YOUR INVENTORY

Produce more with less. Reduce your inventory, eliminate waste and prevent downtime.

**Result: \$1.8 million annual cost savings from part standardization**



## ENHANCE YOUR OPERATIONS

Do more with less. Free up your staff to focus on what matters most.

**Result: \$5.9 million lifetime cost savings from increased manufacturability**



## IMPROVE YOUR QUALITY

Manufacture cutting-edge products your customers trust with a "best-in-class" product range.

**Result: 95% part quality improvement from advanced quality planning and process controls**

"The simplified component selection and supply chain that Optimas recommended and manages is helping to significantly reduce costs, minimize risk in the supply chain and increase efficiency. This allows us to focus on growth of our high-performance trains in the UK."

Robert O'Hara, Category Lead, Interior & Car Body, Hitachi

# FOCUSED ON YOUR NEEDS

Our fastening and supply chain solutions have helped manufacturers around the globe improve their productivity and profitability for over 100 years. Rely on our quality products, on-time delivery and exceptional service to advance your competitive edge. Our local experts will work with you to build customized and scalable programs to drive impactful, meaningful results.



**1,700**

dedicated Optimas  
team members serving

**+5,000**

customers around the world



**9.1 BILLION**

parts from over

**150,000**

SKUs delivered annually



**4,000**

Global suppliers



**+1 BILLION**

parts manufactured annually



Supporting you

**365**

days a year



**Zero-defect culture**

Optimas is the leading global industrial distributor and service provider specializing in fastening and supply chain solutions for manufacturers seeking to improve efficiency and profitability. We take care of the details so you can focus on manufacturing cutting-edge products—giving you an unparalleled competitive edge.



#### SUPPLY CHAIN MANAGEMENT

Reduce risk, improve lead times and save labor costs by working with a single source.



#### QUALITY CONTROL

Know you're in good hands with our zero-defect culture and "best-in-class" product range.



#### GLOBAL SOURCING

Take advantage of our vast supplier network, leveraged buys and global footprint.



#### INVENTORY MANAGEMENT

Stock only the parts you need, where and when you need them.



#### INNOVATIVE TECHNOLOGY

Make data-driven decisions to streamline your processes and improve your productivity.



#### WORLD-CLASS MANUFACTURING

Capacity and expertise to manufacture all your specific fastening needs.



#### TRANSPORTATION & LOGISTICS

Receive your orders when and how you want them, from dock to dock to direct to the line.



#### PROCESS IMPROVEMENT & ENGINEERING

Count on our proactive expertise to drive efficiencies and savings across your operations.



#### PART DESIGN & TESTING

Partner with our engineers to design and test your parts to increase performance.



#### KITTING & ASSEMBLY

Increase your efficiency with pre-packaged kits and customized parts.

Minimize Your Supply Chain Risk · Optimize Your Inventory · Enhance Your Operations · Improve Your Quality

#### CONTACT US

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